



**Verizon**  
MC HQE03B70  
Wholesale Services  
600 Hidden Ridge  
Irving, TX 75038-3897

January 26, 2007

**RE: Forbearance and IBT New Connect Pricing Plans**

Last year, Verizon was granted forbearance from common carrier regulation for non-TDM, packet-based services that are jurisdictionally interstate and exceed transmission speeds of 200 kbps. This includes our SONET services (such as IntelliLight® Broadband Transport Service, Custom Connect, Dedicated SONET Ring Services and IntelliLight Optical Transport Service) as well as Fast Packet (ATM and Frame Relay) and Ethernet Services (Transparent LAN Services, LAN Extension Service and Verizon Optical Networking Services).

This is the first step in a new era of working with our customers in a true business-to-business environment under commercial agreements. It provides Verizon the flexibility to adapt to market conditions for pricing, terms and conditions – to better meet your changing needs. We are very excited about this new opportunity to work with you to help you to succeed. Our success is dependent upon your success and we're looking forward to a long and lasting journey together.

If you are currently buying any of these services from us out of our tariffs, you will need to transition to a contractual arrangement for those services. We will be reaching out to you with more communications as you move out of the rigid structure of the tariffs and into contractual agreements.

But we have some exciting news for customers of our IntelliLight Broadband Transport (IBT) service – special pricing plans! Effective January 1, 2007, Verizon began offering a unique set of LATA-based rates and conditions that cover orders for new IBT services (“New Connects”) as well as upgrades of existing services, and extension of services associated with one-, three- and five-year term contracts. These New Connect Pricing Plans are available only under a private carriage agreement so contact your Verizon Partner Solutions Account Manager today to begin negotiating a Master Services Agreement. You can also go to [www.verizon.com/wholesale/forbearance](http://www.verizon.com/wholesale/forbearance) to learn more.

And, as always, visit our website to learn about our full suite of value-added services at [verizon.com/partnersolutions](http://verizon.com/partnersolutions).

You are a valued customer and we want to help you grow your business. We will do all we can to make your service transition to contract as seamless as possible and to answer any questions you may have.