



Verizon
Wholesale Services
600 Hidden Ridge
Irving, TX 75038-3897

February 3, 2003

Dear Wholesale Customer:

In accordance with the FCC order approving the merger of Bell Atlantic and GTE (the "Merger Order"), Verizon implemented limited-duration promotional discounts on July 30, 2000 for several qualifying services and products, including resold residential service and UNE loops.

Under the terms and conditions applicable to the resale promotional discounts, new orders for resold residential service will cease to qualify for the prescribed promotional discount once a specified maximum number of resold residential lines have been provisioned at the discounted rate in a given state.

As required by the Merger Order, and in order to assist you in your business planning, Verizon is providing notice that it has reached fifty percent (50%) of the maximum number of resold residential lines that it is required to provide at the promotional discount in the state of Virginia (former GTE region). A subsequent notice will be issued once Verizon has reached eighty percent (80%) and one hundred percent (100%) of the prescribed maximum.

Verizon continues to appreciate your business. If you have any questions, please feel free to contact your Account Manager.