



Verizon Partner Solutions Ethernet

The Hub—Growing the Ethernet Connection

Volume 6 Issue 6

May 2015



Expanding Our Connection

Do you have topics of interest that you would like us to cover in future newsletters? Email suggestions to: wholesale@verizon.com. We look forward to hearing from you!

2015 continues to be an exciting year for Verizon Partner Solutions. We enjoyed meeting many of you at the VPS Partner Summit in Miami where we announced several new Ethernet programs. Included in this newsletter, are details on the new programs and GWP API availability.

Highlights in this Issue:

- **GTB Innovation Award Winner!**
- **Ethernet Freedom (page 2)**
- **GWP API now available (page 3)**

GTB Innovation Award, May 13, 2015

The Global Telecom Business (GTB) Awards were presented May 13th in London. Verizon Partner Solutions with Canoga Perkins were awarded with the Fixed Network Infrastructure Innovation Award for the 100G Ethernet Network Interface Device (NID) trial.

Steve Cole, VPS Ethernet Product Manager and Tim Champion, President, Canoga Perkins accepting GTB Innovation Award.



Ethernet Freedom TLS & VZON Orders - May and June -

For every order ABOVE target, receive:

- FREEDOM Top - of- the bill credit for orders above target
- TITAN: Add site to TITAN list for every order above target

Example:

- ⇒ Receive May/June order target
- ⇒ Place orders during May/June
- ⇒ Receive two months MRC credit for orders 10M and above (*Freedom credit applied as lump sum credit*)

**Ask your account team for more information.
Also ask about SLA intervals for orders placed
in May and June.**

SLA thresholds (FOC to completion)

No build: 15 business days

Minor build: 20 business days

Major build: 40 business days

If Verizon misses, credit equal to 2 months MRC

- *Excludes orders with SpC, other terms apply.*



Global Wholesale Pricer via an API

Is now available!

What is it?

A machine-to-machine interface, an eBonding interface

Why?

- √ Automated quoting allows you to obtain quotes with lower overhead.
- √ Adding Verizon to your automated process increases your competitiveness, and will help you win new revenue.
- √ Allows you to obtain quotes in real time, 24 x 7, **reducing** the cycle time.

All GWP Products are Supported by API:

EVPL – Verizon Business - Ethernet Virtual Private Line

EPL – Verizon Business - Ethernet Private Line

EA – Verizon Business - Ethernet Access

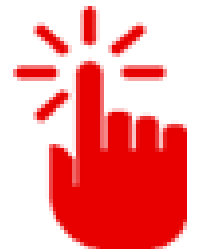
TLS – Verizon ILEC - Transparent LAN Service

VzON – Verizon ILEC - Optical Networking

PIP – Verizon Business - Private IP

DIA – Verizon Business - Dedicated Internet Access

**Signed contract is required for each supported product*



Contact your Sales Account Team to sign up today.

Thank you for attending the VPS Partner Summit in Miami.



Connect with us:

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